A8220-2
5/4/89

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0389
APRIL 28, 1989

MARCH

	CANADIAN PRODUCERS 1989	1988	Change %	UNITED STATES PRODUCERS 1989	1988	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1989	1988	Change %
Beginning Inventory	1,913,728	1,120,420	70.8%	321,033	202,661	58.4%	2,234,761	1,323,081	68.9%
(+) Production	774,034	917,968	-15.7%	137,473	148,975	-7.7%	911,507	1,066,943	-14.6%
(-) Ending Inventory	2,058,358	1,373,727	49.8%	309,195	178,268	73.4%	2,367,553	1,551,995	52.5%
(=) Total Disappearance	629,404	664,661	-5.3%	149,311	173,368	-13.9%	778,715	838,029	-7.1%
(-) Exports	347,290	336,252	3.3%	27,565	53,429	-48.4%	374,855	389,681	-3.8%
(=) Disappearance-Canada & United States	282,114	328,409	-14.1%	121,746	119,939	1.5%	403,860	448,348	-9.9%

NINE MONTHS (JULY - MARCH) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1988/89	'87/88	Change %	UNITED STATES PRODUCERS 1988/89	'87/88	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1988/89	'87/88	Change %
Beginning Inventory	1,306,920	1,259,676	3.8%	160,093	219,620	-27.1%	1,467,013	1,479,296	- .8%
(+) Production	6,589,619	6,160,382	7.0%	1,213,248	1,130,518	7.3%	7,802,867	7,290,900	7.0%
(-) Ending Inventory	2,058,358	1,373,727	49.8%	309,195	178,268	73.4%	2,367,553	1,551,995	52.5%
(=) Total Disappearance	5,838,181	6,046,331	-3.4%	1,064,146	1,171,870	-9.2%	6,902,327	7,218,201	-4.4%
(-) Exports	2,675,118	2,668,548	.2%	336,434	418,875	-19.7%	3,011,552	3,087,423	-2.5%
(=) Disappearance-Canada & United States	3,163,063	3,377,783	-6.4%	727,712	752,995	-3.4%	3,890,775	4,130,778	-5.8%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1988/89	1,406	1,261	1,491	1,636	1,774	1,760	1,981	2,235	2,367			
FY 1987/88	1,235	1,210	1,206	1,341	1,551	1,411	1,200	1,323	1,552	1,459	1,467	1,467

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

MARCH 1989

	PRODUCTION		ENDING INVENTORY March 31				DISAPPEARANCE	
	1989 MAR	1988	MINE SITE	OFFSITE	1989	1988	1989 MAR	1988
MURIATE								
Special Standard	26,787	14,065	18,076	19,300	37,376	33,166	21,680	15,461
Standard	258,151	323,484	409,037	148,473	557,510	430,619	271,773	317,926
Chemical	13,483	5,654	12,874	4,600	17,474	8,714	7,583	9,689
Coarse	236,311	285,239	250,016	639,949	889,965	420,287	109,533	144,394
Granular	287,661	332,327	334,617	312,640	647,257	493,980	277,885	265,729
Soluble	64,798	79,558	57,586	104,355	161,941	129,422	68,372	53,199
Sulphates	24,316	26,616	36,123	19,907	56,030	35,807	21,889	31,631
TOTAL:	911,507	1,066,943	1,118,329	1,249,224	2,367,553	1,551,995	778,715	838,029

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES MARCH	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1989 MAR	1988	1989 MAR	1988	1989 MAR	1988	1989 MAR	1988	1989	1988
MURIATE										
Special Std	17	-	17,430	14,852	-	-	-	-	17,447	14,852
Standard	30,337	29,094	225,216	258,422	22,271	24,809	221	333	278,045	312,658
Chemical	-	-	-	-	6,675	4,632	727	113	7,402	4,745
Coarse	98,276	128,257	22,093	12,967	-	-	-	-	120,369	141,224
Granular	175,564	181,422	81,600	69,545	-	-	-	-	257,164	250,967
Soluble	36,679	39,076	13,169	11,182	11,293	10,956	11,678	8,033	72,819	69,247
Sulphates	18,859	17,466	2,721	14,234	584	659	-	-	22,164	32,359
TOTAL:	359,732	395,315	362,229	381,202	40,823	41,056	12,626	8,479	775,410	826,052

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

MARCH 1989

	PRODUCTION		ENDING INVENTORY March 31				DISAPPEARANCE	
	1989 MAR	1988	MINE SITE	OFFSITE	1989	1988	1989 MAR	1988
MURIATE								
Special Standard	26,787	14,065	18,076	19,300	37,376	33,166	21,680	15,461
Standard	227,779	282,723	282,107	148,473	430,580	373,619	240,136	275,050
Chemical	12,546	4,793	11,903	4,600	16,503	7,195	6,781	8,819
Coarse	223,663	268,803	227,499	639,949	867,448	416,407	96,304	127,470
Granular	221,598	274,338	239,815	310,883	550,698	422,014	201,765	189,717
Soluble	61,661	73,246	51,398	104,355	155,753	121,326	62,738	48,144
TOTAL:	774,034	917,968	830,798	1,227,560	2,058,358	1,373,727	629,404	664,661

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		MARCH	
	1989 MAR	1988	1989 MAR	1988	1989 MAR	1988	1989 MAR	1988	1989	1988
MURIATE										
Special Std	17	-	17,430	14,852	-	-	-	-	17,447	14,852
Standard	22,547	15,002	218,927	245,332	11,477	11,980	0	-	252,951	272,314
Chemical	-	-	-	-	5,873	3,825	727	113	6,600	3,938
Coarse	85,179	111,342	22,093	12,967	-	-	-	-	107,272	124,309
Granular	112,946	129,889	63,279	43,828	-	-	-	-	176,225	173,717
Soluble	31,711	35,549	13,156	11,182	10,575	9,780	11,678	7,978	67,120	64,489
TOTAL:	252,400	291,782	334,885	328,161	27,925	25,585	12,405	8,091	627,615	653,619

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

MARCH 1989

	PRODUCTION		ENDING INVENTORY March 31				DISAPPEARANCE	
	1989 MAR	1988	MINE SITE	OFFSITE	1989	1988	1989 MAR	1988
MURIATE								
Standard	30,372	40,761	126,930	-	126,930	57,000	31,637	42,876
Chemical	937	861	971	-	971	1,519	802	870
Coarse	12,648	16,436	22,517	-	22,517	3,880	13,229	16,924
Granular	66,063	57,989	94,802	1,757	96,559	71,966	76,120	76,012
Soluble	3,137	6,312	6,188	-	6,188	8,096	5,634	5,055
Sulphates	24,316	26,616	36,123	19,907	56,030	35,807	21,889	31,631
TOTAL:	137,473	148,975	287,531	21,664	309,195	178,268	149,311	173,368

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES MARCH	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1989 MAR	1988	1989 MAR	1988	1989 MAR	1988	1989 MAR	1988	1989	1988
MURIATE										
Standard	7,790	14,092	6,289	13,090	10,794	12,829	221	333	25,094	40,344
Chemical	-	-	-	-	802	807	-	-	802	807
Coarse	13,097	16,915	-	-	-	-	-	-	13,097	16,915
Granular	62,618	51,533	18,321	25,717	-	-	-	-	80,939	77,250
Soluble	4,968	3,527	13	-	718	1,176	-	55	5,699	4,758
Sulphates	18,859	17,466	2,721	14,234	584	659	-	-	22,164	32,359
TOTAL:	107,332	103,533	27,344	53,041	12,898	15,471	221	388	147,795	172,433